



NEWS AND INFORMATION FOR CSI CHICAGO MEMBERS NOVEMBER 2010

Congratulations to Members Celebrating November Anniversaries

46 Mr. Anton E. Kampf, CSI, Member Emeritus; **23** Mr. William J. McHugh, CSI, MBA, *Firestop Contractors Intl. Association & Chicago Roofing Contrs. Association*; **18** Mr. Steve Hunt, CSI, CDT, *Northfield-Bend an Oldcastle Company*; **16** Mr. Caesar B. Vitale, CSI, CDT, *RTKL Associates, Inc.*; **15** Mr. Maynerd Steinberg, CSI, *Lord Bissell & Brook*; **14** Ms. Yvonne Foley, CSI, *Foley Architectual Sales*; **11** Brett A. Bunke, CSI, CDT, *Booth Hansen*; **10** Mr. John J. Bambrick, CSI, CDT, *Legrand*; Mr. Ronald T. Reed, CSI, CCS, CCCA, ; **9** Mr. Jeff A. Waggoner, CSI, *WBA*; **8** Mr Anthony Saifuku, CSI, CDT, *AFS Consulting Inc.*; **5** Mr. Richard J. Farrell, CSI ; **4** Mr. Brian M. Berg, Jr., CSI, *Berg Engineering Consultants, Ltd.*; **Bradley V. Swanson, CSI, CDT, ASLA, RLA, LEED AP, Unilock Chicago; **Mr. James Price, CSI, Auburn Corporation**; **3** Mr. Frank Mraz, CSI, *Goettsch Partners*; **Mr. Michael Robert Sreckov, CSI, CDT, Hafele America Co.**; **Ms. Kathy Morrison, CSI, CDT, AHC** ; **2** Shana M. Dobrinsky, CSI, CDT, *Epstein*; **Mr. Brad L. Stare, CSI, Cetco**; **Mr. Mitchell J. Zelazny, CSI**; **1** Mr. Steven Smock, CSI, CDT, *Marvin Design Gallery by Estates Windows, Ltd.*;**

Welcome New Members Joining in October

Mr. Christopher Paul Savage, CSI-S
Mr. Nerijus Steponavicius, CSI-S
Mr. Paul Gillen, CSI, *Knauf Insulation*
Mr. Anthony E Jackson, Sr., CSI, USGBC, *Construction Specialties, Inc.*

Welcome back:

Mr. Douglas E. Holmes, CSI, CDT

Member Milestones

Bill Cohen, CCPR recently accepted the position of Direct Sales for FiberTite Roofing Solutions in the Chicagoland market. FiberTite is part of the Seaman Corporation, known for manufacturing extremely high performing coated industrial fabrics. As a single-ply roofing membrane, FiberTite is unmatched in its track record of 30 years of service life and delivers the absolute lowest cost of ownership of any roofing product at any price. He can be reached at bcohen@seamancorp.com or 630-432-1677.

Every1Counts Membership Recruitment Campaign

**Make 1 Phone Call
Send 1 Email
Have 1 Conversation**

That's all it takes to recruit a member and participate in CSI's **Every1Counts Membership Campaign**— and win one or more great prizes!

GRAND PRIZE: A trip to **CONSTRUCT2011 & The CSI Annual Convention**, including full convention education registration, coach class roundtrip air fare, and a 4-day and 3-night hotel stay at one of the **CONSTRUCT2011** host hotels.

In addition to prizes, each new member makes CSI a stronger and more effective resource for you, whether you're an architect, contractor, product representative, project manager or an advisor. Take the initiative today. Identify and **recruit just 1 new member**—or more!

Recruiters have many chances to win—prizes will be awarded as members meet successive recruitment levels. There will be one grand prize drawing.

Every new member also counts toward CSI Recruiter Club recognition and additional chances to win prizes. **Each new member you bring to CSI during the recruitment campaign will receive \$20 worth of CSI bucks that can be used toward their next year renewal dues, any purchase in the CSI Store or for certain CSI products and services.**

The grand prize drawings will include the names of all members who recruited a new member at any point during the campaign. For each new member you recruit, you have another chance to win. The winners of the periodic prize and the grand prize drawings will be posted at www.csinet.org/eoc.

To learn more on how you can contribute to CSI's recruitment goals while receiving recognition and prizes, visit www.csinet.org/eoc.

Rules:

1. All members are eligible to participate in the **Every1Counts Membership Recruitment Campaign**.
2. Each member is responsible for ensuring that the name(s) of a recruit(s) is/are on the membership enrollment form(s).
3. Each month members who have recruited new members will receive an e-list identifying their new member recruits and potential prize(s) and CSI Recruiter Club acknowledgments. See www.csinet.org/eoc for more information.
4. For each new member you recruit your name will go into the grand prize drawing (i.e. If you recruit one new member your name goes in the drawing one time; two new members means two entries, etc.). The more you recruit the greater your chances!
5. The grand prize winner will be announced in July 2011.
6. Each new member you recruit will count toward your membership in the CSI Recruiter Club.
7. The **Every1Counts Membership Recruitment Campaign** ends June 30, 2011.

Learn more at www.csinet.org/eoc.

Memory Loss

By Sheldon Wolfe, RA, FCSI, CCS, CCCA, CCS

As our organization ages, it is inevitable that we lose more members as they retire and, eventually, pass away. In the past several years a number of my CSI friends have passed on, including Brian Schroder, Minneapolis-St. Paul Chapter; Ken Searl, Portland, Oregon Chapter; Bob Boehner, Southwest Missouri Chapter; and former Institute presidents John C. Anderson, Gary Betts, and Bob McManus. I'm sure most of you have had similar experiences. Along with them go their memories of the good old days, the bad old days, their personal stories, and how CSI came to be what it is.

It's amazing that, for an organization founded on communication and documentation, we have done such a poor job of recording our own history. I have been seeking and collecting information about CSI's past for several years, and though I have many interesting documents, much of our past remains a mystery.

As noted in last month's article, *The Price of Gold*, one of my CSI hats is History of Fellows Chair for CSI's College of Fellows. In that article, I recounted the College's efforts to keep three CSI medals that belonged to Robert Vansant "in the family." Other searches have revealed a lot of interesting information; it shouldn't be surprising, but many of our members are veterans. We have veterans of Afghanistan, Iraq, Vietnam, and World War II; I found records of a few members who were POWs in Europe, and I'm sure that some served in the Pacific Theatre. Many of our members also have a life outside of CSI, and when we get to telling stories at conferences and conventions, it's fun to learn what some of them have done. We have musicians and cooks, a builder of large-scale model railroads, a member who likes to visit cemeteries, a photographer of old steam engines, an Olympic medalist, a competitive wind surfer, a collector of Italian scooters, and one member who just clowns around. While these personal histories and interests are not directly related to CSI, they are a big part of what brings us together.

There has been a lot of emphasis on attracting and keeping young members in the last few years, and rightfully so, as our average age keeps creeping up. But as we go after those who are new to the construction industry, let us not forget that our older members have a lot to offer. They've been there and done that, and while that doesn't make them infallible, their knowledge is essential for the development of students, emerging professionals, and probably, all of those who have less experience.

A few years ago, a Minneapolis-St. Paul Chapter program featured several elder members who took turns telling our members about the early days of the chapter. From reading chapter newsletters, I know that other chapters have done something similar. If your chapter hasn't had a program like this, I suggest you put one on your schedule. And if you have done it, do it again every five years or so. Combined with some old pictures and old newsletters, a little reminiscing can provide an interesting evening.

Each chapter and region should make a dedicated effort to capture its part of CSI's history, and a good way to start is to contact our older members. Many of them begin to fade away as they reach retirement, some remaining members but not going to meetings, and others allowing their memberships to lapse. Because of the turnover in committees, I suspect that most membership committee members don't know the older members, and aren't aware when they stop showing up. Eventually, the chapter forgets them altogether. I recently tried to contact a member I hadn't seen in several years. E-mails bounced, the only phone number I had wasn't good anymore, and when I asked his chapter president if he had any information, I was told that they didn't

know what had happened to him. A short time later I was told that he had died about five years ago.

By all means, bring in the new members, but don't forget the old ones. They might not know much about facebook or twitter, but many of them will be able to help those younger members learn about far more important things - like how a building goes together, why some things work and others don't, or how to avoid making the mistakes they made when they were learning the ropes. And they just might have an interesting tale or two.

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